Antony Waste Handling Cell Limited
Q1FY27 Investor Presentation

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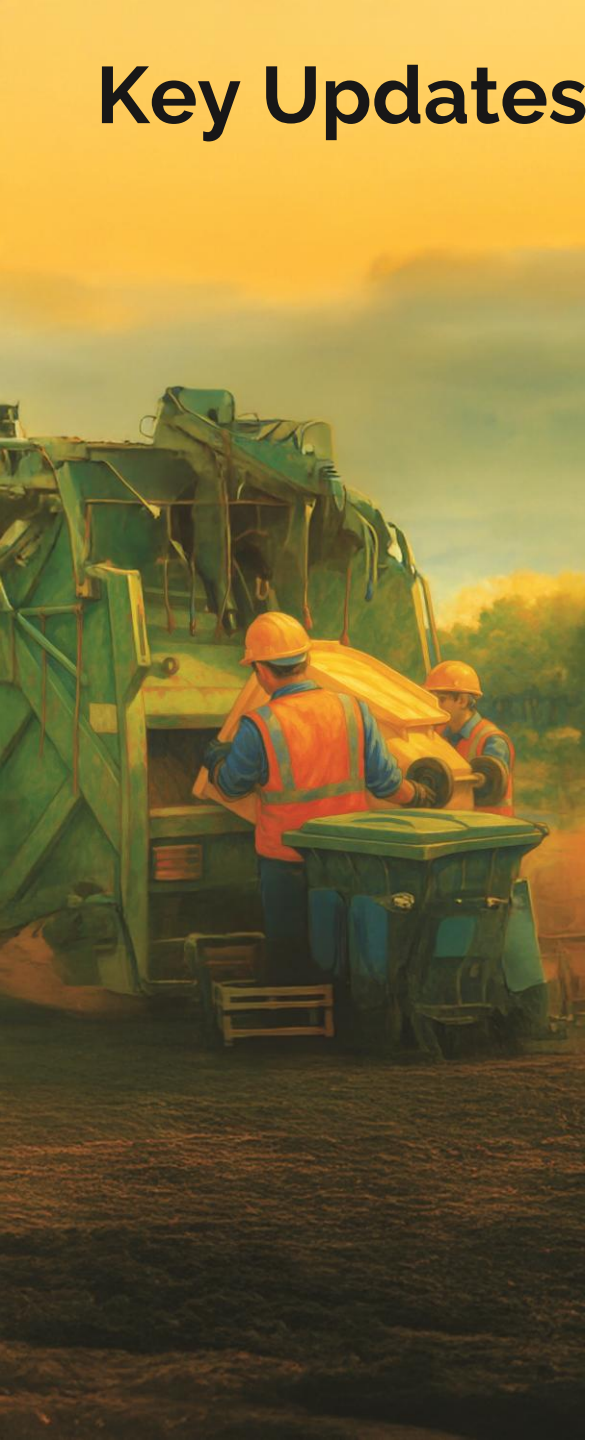
Q1FY27 Highlights

Key Updates



1 **~1.40 MMT**

Waste Managed*
Q1FY27

2 **~40,000 Tonnes**

Sale of Refuse Derived Fuel
Q1FY27

3 **~6,000 Tonnes**

Sale of Compost
Q1FY27

4 **~20 Mn+ Units**

Green Units generated through PCMC WTE Plant
Q1FY27

5 **~2,780+ Tonnes**

Avoided tonnes of Co_2e
Q1FY27

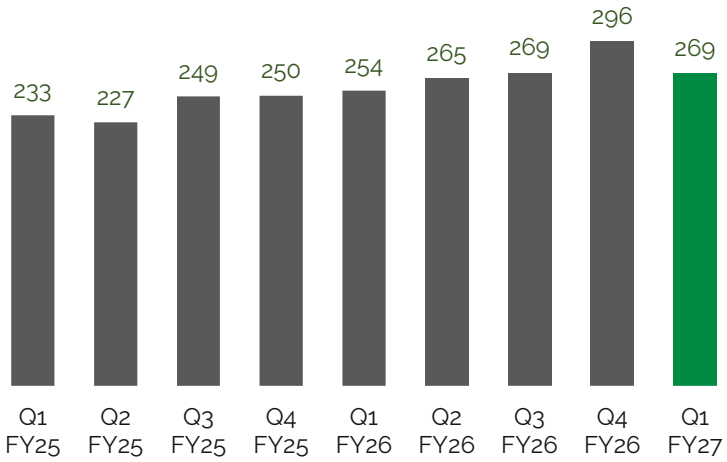
6 **~8,310+ Hours**

Training Provided
Q1FY27

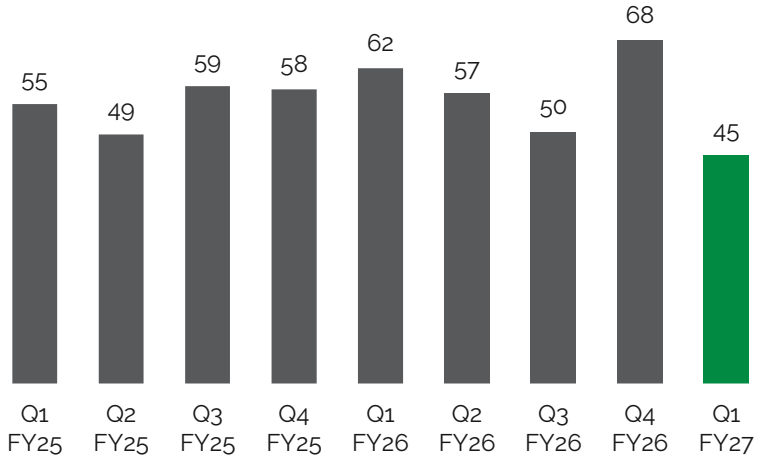
* Tonnage handled by the C&T business excludes projects billed based on fixed shifts, trips, or household counts.

Quarterly Highlights

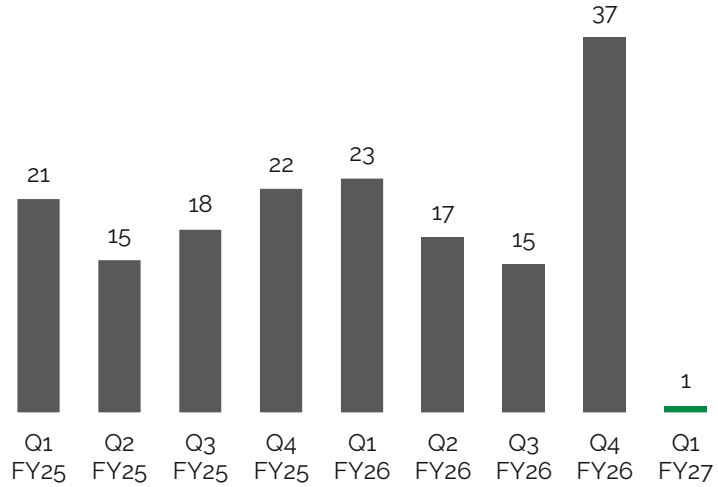
Total Revenue (₹ in Cr)



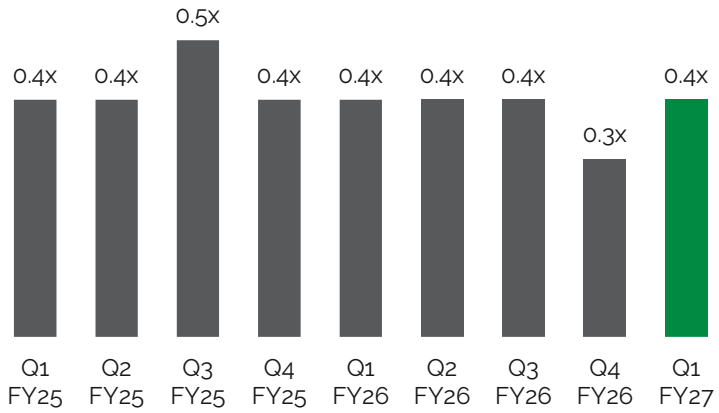
EBITDA (₹ in Cr)



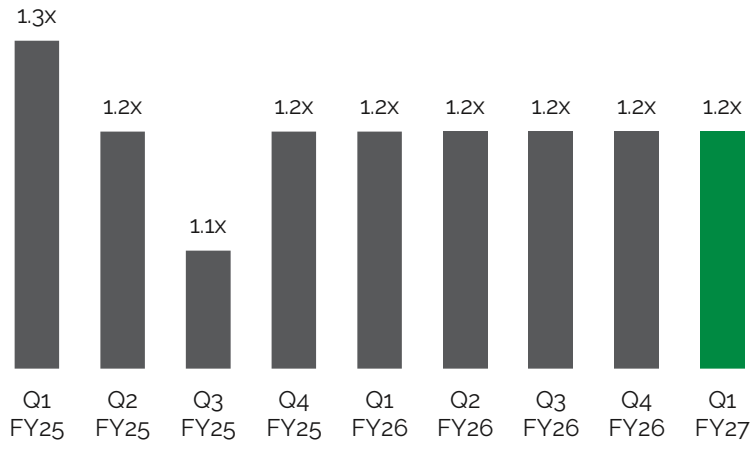
PAT after excluding exceptional item (₹ in Cr)



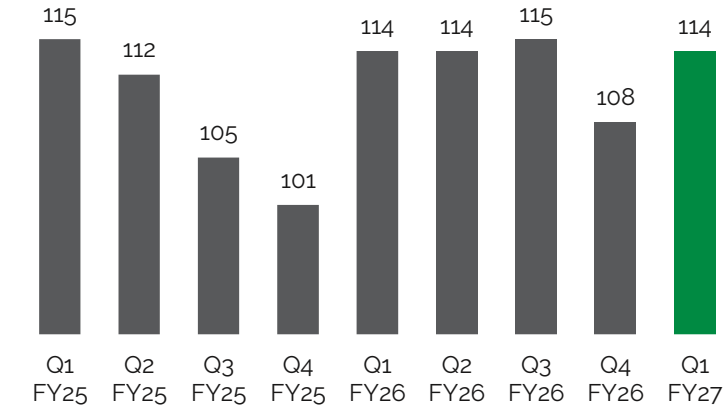
Net Debt/Equity



Current Ratio



Debtor Days



Consolidated Profit & Loss Statement

Profit and Loss (₹ in Cr)	Q1FY27	Q1FY26	Y-o-Y
Revenue from MSW C&T	166.3	151.4	10%
Revenue from MSW Processing	74.7	72.2	3%
Revenue from other operating income	19.1	22.4	(14%)
Total Operating Revenue	**260.1**	**246.0**	**6%**
Contract & Others	8.7	8.4	
Total Revenue	**268.8**	**254.4**	**6%**
Employee Cost	91.1	77.3	
Project Expenses	0.8	1.2	
Other Expenses	131.9	113.7	
EBITDA	**45.0**	**62.1**	**(27%)**
EBITDA Margin	**16.8%**	**24.4%**	
Depreciation	22.3	20.6	
EBIT	**22.8**	**41.5**	**(45%)**
EBIT Margin	**8.5%**	**16.3%**	
Finance Cost	21.4	15.9	
Profit before Tax	**1.3**	**25.6**	**(95%)**
Profit before Tax Margin	**0.5%**	**10.1%**	
Tax	0.6	2.7	
PAT	**0.7**	**23.0**	**(97%)**
PAT Margin %	**0.3%**	**9.0%**	
Less: PAT for Non-controlling interest	0.0	5.2	
PAT for Owners of the Company	**0.8**	**17.8**	**(96%)**
EPS	**0.27**	**6.27**	

Who We Are

Our Sustainability Commitments

A — Accountability

We own our impact. Every action we take—from collection to disposal—is tracked, measured and transparently managed to ensure environmental responsibility.

Relevant Capital

Natural, Social and Relationship

N — Neutrality

We are committed to achieving carbon neutrality by implementing sustainable technologies and compensating for our emissions. We ensure that our operations contribute to a healthy and balanced ecosystem.

Relevant Capital

Natural and Intellectual

T — Transparency

We maintain open dialogue with clients, communities and regulators. Our processes are transparent; our data is accessible and our commitments are visible.

Relevant Capital

Social and Relationship, Intellectua

O — Optimization

We continuously refine our logistics, recycling methods and resource recovery systems to reduce waste and maximise efficiency.

Relevant Capital

Manufactured and Intellectual

N — Nurture

We nurture sustainable habits in society by educating communities, supporting eco-friendly initiatives and empowering our workforce.

Relevant Capital

Social and Relationship, Human

Y — Yield

We direct our focus at generating measurable outcomes—cleaner cities, reduced landfill utilisation and augmented recycling rates.

Relevant Capital

Financial, Natural, Manufactured

W — Waste Reduction

We prioritise reducing waste at the source by raising awareness and nurturing collaboration with industries, households and other waste generators, ensuring a collective effort towards sustainable waste management.

Relevant Capital

Natural, Social and Relationship

A — Awareness

We promote environmental awareness through campaigns, workshops and digital outreach to establish a culture of sustainability.

Relevant Capital

Natural, Social and Relationship

S — Safety

We place the highest priority on safety in waste management by adhering to strict protocols, providing sustained training for our staff and integrating best practices to protect our employees, communities and the environment at every stage of our operations.

Relevant Capital

Human, Social and Relationship

T — Technology

We leverage smart technology integration to monitor, manage and modernise waste handling processes.

Relevant Capital

Intellectual, Manufactured

E — Efficiency

We provide top-tier services while conserving resources, ensuring both fiscal efficiency and a strong commitment to environmental sustainability.

Relevant Capital

Financial, Natural, Manufactured

Committed to Sustainability with Growth

Operational Excellence

Operates Largest
Single location waste processing plant in Asia

~227 million+ Green Units[1]
Since inception of the project till June 2026

25+
Municipal Corps & conglomerate worked, since inception

~24.01 mmt
MSW managed since inception of the projects[2]

~90%
Processing of waste generated in Mumbai

10 States
(Projects executed till date)

~2,639	10,946
Vehicle fleet[2]	Full-time employees[2]

Market Leader

Leading
Player in SWM Industry

4.82 Mn+
Household & other Establishments Served Everyday

25 Years of
Operational Excellence

40+
Completed & On-going projects

Strong Financial Performance

₹ 1,084 cr.	₹ 92 cr.	0.3x	CARE BBB+; Stable (LT Bank Facility) / CARE A3+ (ST Bank Facility)
Revenue FY26	Net Profit FY26	Net Debt / Equity FY26	Credit Rating

(1) Power Generation in Pimpri Chinchwad
(2) As on 30th June 2026

Note: Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

Over 25 years of Journey

2000 - 2002

- ✓ Inception of Antony Waste Handling Cell
- ✓ First Project - Manual Sweeping awarded by BMC
- ✓ Awarded Mechanized Sweeping contract by BMC
- ✓ Awarded C&T contract in R Central ward of BMC & in GNIDA

2003 - 2008

- ✓ Awarded C&T project by GNIDA
- ✓ Entered a new city (Delhi) - Contract awarded by MCD
- ✓ Awarded C&T project by NMMC
- ✓ Raised private equity funding

2009 - 2010

- ✓ Wins Kanjurmarg landfill project
- ✓ Partnership with Brazil based LARA
- ✓ Incorporation of ALESPL to expand the integrated MSW facility at Kanjurmarg

2011 - 2014

- ✓ Awarded C&T project by TMC
- ✓ Awarded Power sweeping project for NMMC
- ✓ Awarded mechanized sweeping project for GNIDA
- ✓ Received 2nd runner up at CII, JCB Clean Earth Award for excellence in SWM

2015 - 2018

- ✓ Awarded a new C&T project for NMMC
- ✓ Awarded mechanized sweeping project for GNIDA
- ✓ Began operations at Kanjurmarg
- ✓ Entered the WTE segment by entering into concession agreement with PCMC

2019 - 2020

- ✓ Awarded new C&T project by the Nagpur Municipal Corporation
- ✓ Awarded a new C&T project by the Varanasi Municipal Corporation
- ✓ Began operations at Pimpri Chinchwad and C&T operations at Noida

2021 - 2022

- ✓ Awarded 4 C&T projects by various municipalities
- ✓ Awarded a new Bio-mining contract by GNIDA
- ✓ Listed on NSE and BSE
- ✓ Awarded Power Sweeping by Nagpur Municipal Corp.

2023 - 2026

- ✓ Commencement of WTE project Inaugurated by the Honorable PM, Shri Narendra Modi, and started power sale to PCMC
- ✓ Awarded C&T project from Panvel Municipal Corp & Navi Mumbai Municipal Corp
- ✓ Awarded CIDCO Bio-Mining Project
- ✓ Received Mechanized Sweeping Project from PCMC
- ✓ Awarded WTE project at Kadapa & Kurnool, Andhra Pradesh
- ✓ Awarded 2 Large C&T projects from BMC
- ✓ Awarded Pre-processing project from TMC
- ✓ Formed Strategic Partnership with JFE Engineering Corporation

Our Waste Management Solutions

Municipal Waste Collection and Transportation

Mechanised and Non-Mechanised Sweeping

Waste Processing and Treatment

Waste to Energy

Construction and Demolition Waste management

Comprehensive Hygiene Solutions for all Spaces

End-to-end waste management capabilities…

1 Door to Door collection

Involves collection of over 8,330 tonnes of MSW per day, from households, commercial establishments, institutions, public places, and other urban sources

2 Transportation

Our operations are supported by a fleet of over 2,600 specialized vehicles, integrated with advanced technology to ensure optimal transportation of MSW

3 Segregation

We facilitate segregation of waste into organic, recyclable, and inert categories, supported by infrastructure capable of handling over 5,000 tonnes daily

4 Construction and Management of Landfills

At our Kanjurmarg facility in Mumbai, we operate one of Asia's largest bio-reactor landfills, currently managing approximately 6,000 tonnes per day

5 Resource Recovery

We channel recyclables to processing partners and supply over 1.77 lakh tonnes of RDF, during FY26, to cement companies, as a sustainable alternative to fossil fuels

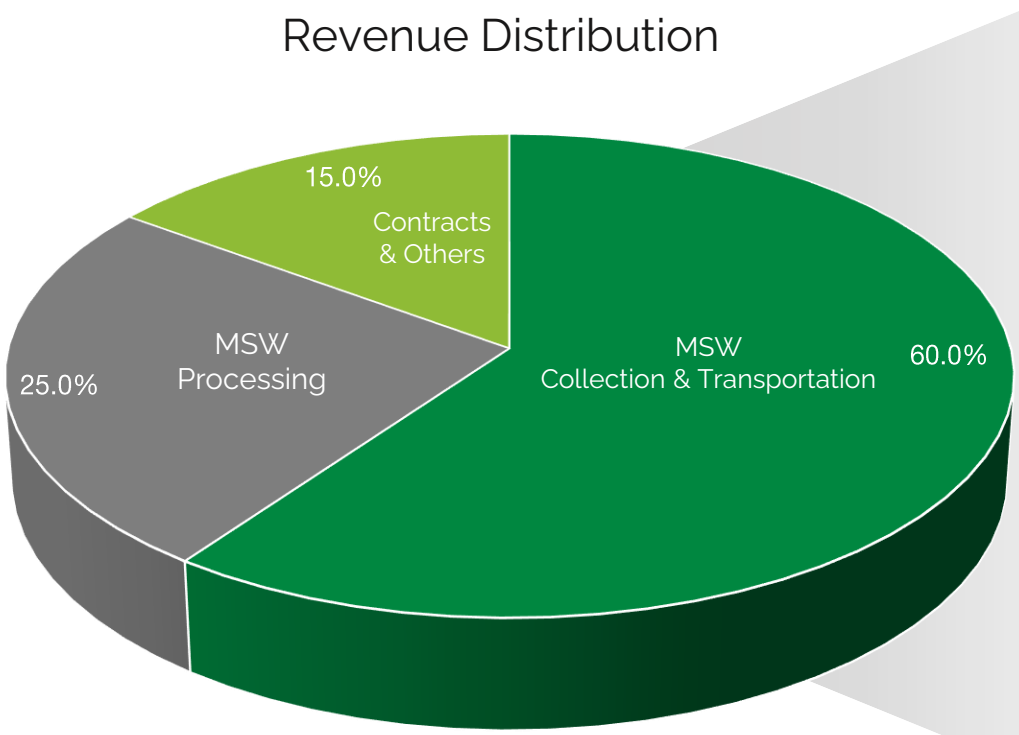
6 Composting

Over 15,500 tonnes of high-quality compost derived from organic waste have been sold in FY26, supporting environmental sustainability and enhancing soil health

7 Waste to Energy

We operate 3 integrated Waste -to-Energy plants, that converts municipal solid waste into renewable energy, contributing to environmentally responsible waste management

Strategic Revenue Diversification



- ✓ Door to door collection through primary collection vehicles
- ✓ Transportation of waste to processing facility, transfer station or a landfill disposal site
- ✓ Revenue calculation based on No. of trips/ Per tonnes/ Fixed per day
- ✓ Escalation based on flat rate/ inflation/ tender conditions
- ✓ Currently 19 on-going contracts
- ✓ Average on-going contract duration is 7.7 years

- ✓ Involves sorting & segregating waste received from MSW C&T
- ✓ Followed by composting, recycling, shredding & compressing into RDF
- ✓ Revenue calculation based on Per hectare/ Km/ hour
- ✓ Escalation based on flat rate/ inflation
- ✓ Currently, there are 6 Waste Processing and 1 C&D ongoing contracts
- ✓ Average on-going contract duration is 23 years

- ✓ Integrated mechanical & manual sweeping , sale of compost, RDF, EPR, etc
- ✓ Contract revenue arising from IND-AS treatment for capex incurred at DBOOT projects
- ✓ Revenue calculation based on Per hectare/ Km/ hour
- ✓ Escalation based on flat rate/ inflation
- ✓ 5 DBOOT projects & 4 Mechanical Sweeping projects

Detailed viability analysis of the project

- ✓ Focus on contracts with pass-through escalations for major costs
- ✓ Rational bidding after background research

Limited project & counter-party credit risk

User Fees

Reducing collections risk through user fee collection from waste generators in NOIDA, Jhansi and Varanasi

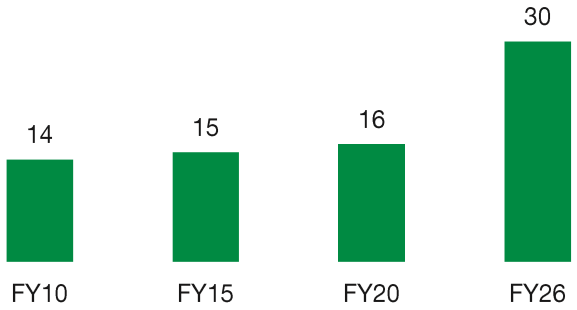
Client Selection

Focus on municipal corporations with strong financials/ credit ratings

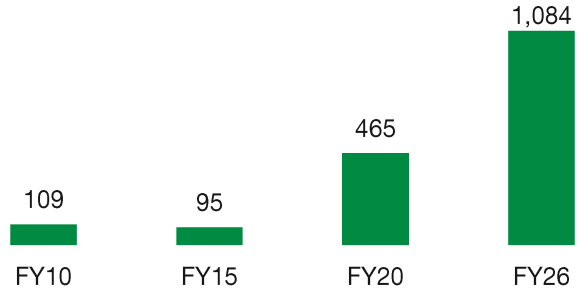
Note : Revenue contribution as on FY26

De-risked business model

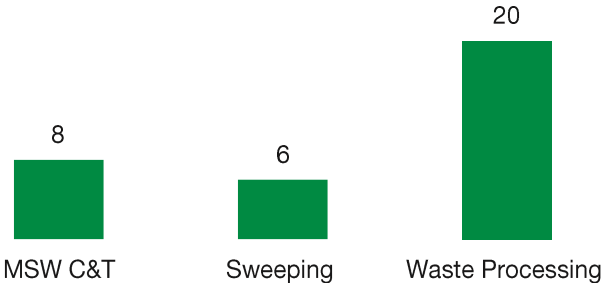
Number of Projects



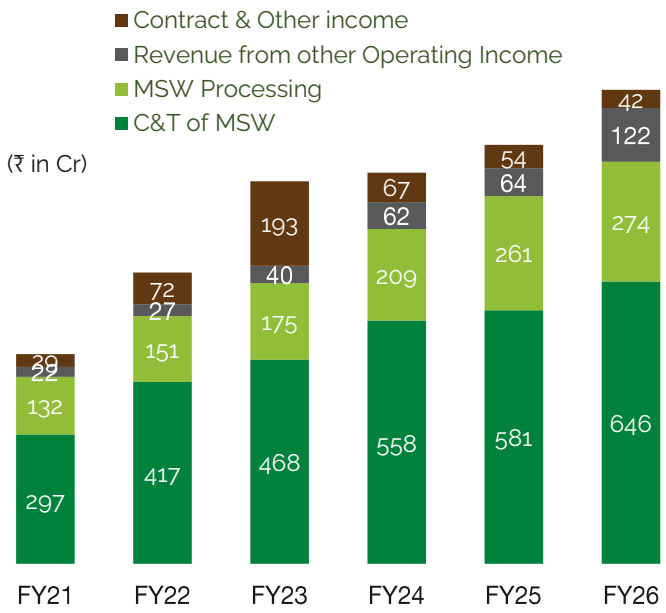
Revenue from Operations (₹ in Cr)



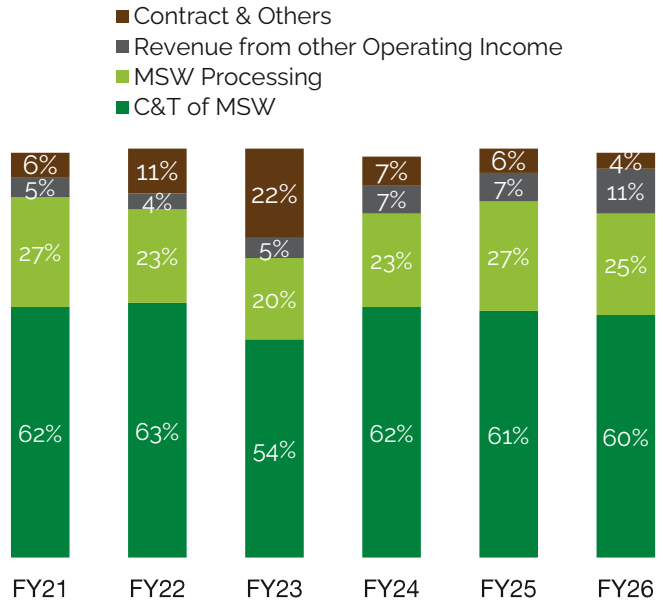
Average ongoing contract durations (in years)



Revenue from Performance



% Revenue Contribution



Factors de-risking the business model

1. **Staggered revenue stream**
   Projects diversified across timelines
2. **Operational de-risking**
   Projects diversified across activities
3. **Partially hedged against major costs, with tipping fees incorporating built-in escalations**
4. **Limited counter-party risk**
   Targeting municipalities with stable financials
5. **Financial viability aligned with internal hurdle rate for bidding**

Our Strategy

Cluster based approach for growth

- ✓ Traditionally we have followed cluster-based approach to bid for projects –
- ✓ 11 on-going projects in MMR
- ✓ 6 on-going projects in NCR
- ✓ Continue to focus on bidding projects in new states in clusters to increase profitability and efficiency
- ✓ Well-positioned to seize growth opportunities arising from industry expansion and accelerating privatization in MSW management

Rational Selection of Projects For Expansion

- ✓ Experience, credentials & financial strength makes us eligible to bid for most projects in MSW sector
- ✓ Continue focus on calibrated growth with selection of projects which are viable
- ✓ Pursue a broad range of projects in urban or semi-urban area with limited counter party risks and healthy operating margins

WTE, Segregation and Bio Mining

- ✓ WTE – Driving growth in the Waste-to-Energy segment through assured raw material availability and secured power offtake arrangements
- ✓ Focus on selling recyclables and RDF as an added source of revenue
- ✓ Focused on bio-mining segment aimed at reclaiming legacy dump sites across Tier 1 and Tier 2 cities, which present significant potential given the large number of sites accumulated over the past 15 years

Ensuring a Steady Source of Revenue from Clients of Proven Economic Position

Adopting Advanced Technology

Exploring Business Opportunities within Existing Clientele

Enhancing Non-Municipal Source of Revenue

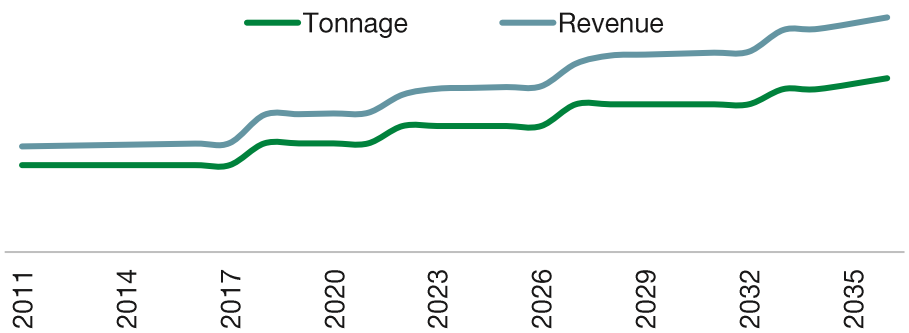
Sustainability and the 4Rs of Waste Management

One of the largest single location plant in Asia*

2010-2036 (25 years)	~11 Years	~6,000 Tonnes	90%	~20.15 mmt
Project Tenure	Balance Tenure	Currently managing waste per day	Total waste generated in Mumbai is handled at Kanjurmarg site	Since project inception till June 2026

We operate one of the largest single location waste processing plants in Asia

Customer — Brihanmumbai Municipal Corporation



- ✓ TPD of MSW: Capable of handling **~7,500 TPD**
- ✓ It is one of the largest facility producing **refuse-derived fuel (RDF) with a gross calorific value of over 4,000 cal/g***
- ✓ Recorded sales of RDF stood at ~**40,000 tonnes in Q1FY27**
- ✓ Recorded compost sale of ~**6,000 mt in Q1FY27**

Project scope

- ✓ Design, Construction, operation & maintenance of integrated waste management facilities on DBOOT basis

Capacity

- ✓ Bio-reactor Landfill with **6,500 TPD capacity**
- ✓ Sanitary Landfill of **250 TPD**
- ✓ Material Recovery & Composting Facility **(capacity of 1,000 TPD)**
- ✓ Gas to Energy plant – **0.97 MW**

Waste Processing Technology

Experienced JV Partner for the scientific landfill at Kanjurmarg

*Source: report titled "India Solid Waste Management Overview" dated September 22, 2020, issued by Frost & Sullivan (India) Private Limited

Maharashtra's 1st Integrated Waste-to-Energy Project

ANTONY WASTE HANDLING CELL LTD

Inaugurated
on August 1, 2023 by Shri Narendra Modi, Hon'ble Prime Minister of India

Integrated Project
Pre-processing, Composting, Power generation and Landfill Management

14 MW of Clean and Green Energy
– PCMC to purchase power at ₹ 5 per unit during concession period

Commencement
of commercial power sale to PCMC in Oct'23

Estimated CO_2 savings
~7 lakh Tonnes annually, equivalent to ~1.5 lakh passenger cars' emissions.

Technology Partner

Kanadevia
Technology for people and planet

formerly known as Hitachi Zosen Corporation

Project Tenure
2019-2040

Processing
over 1,000 Tonnes Per Day of Municipal Solid Waste

First municipality
to buy power under the Green Energy Open Access Rules

30 acres
of land provided by corporation

Eliminating need for fresh-water dependency
Entire project utilizes recycled water from the Chikali Sewage Treatment Plant (STP),

Proven Expertise in Project Execution

Collection and Transportation

- Greater Noida
- Jhansi
- Mumbai
- Nagpur
- Nashik
- Navi Mumbai
- Noida
- North Delhi
- Panvel
- Pimpri-Chinchwad
- Thane
- Varanasi

19 Projects

Mechanised Sweeping

- Greater Noida
- Nagpur
- Pimpri Chinchwad

4 Projects

Waste Processing & Disposal

- CIDCO
- Kadapa
- Kurnool
- Mumbai
- Pimpri-Chinchwad
- Thane

6 Projects

Construction and Demolition Waste

- Mumbai

1 Project

30
Ongoing projects

10
States
(Projects executed till date)

Access to Technology Backed Vehicles & Equipment

Collection and Transportation Technological Intervention

Small Tipper → **1,583**

Electric Vehicle → **105**

Compactor → **570**

Dumper Placer → **37**

Power Sweeping Machine → **12**

Big Tipper → **127**

Drain Stilt Machine & Others → **143**

Hook Loader → **62**

Key equipment vendors

BUCHER · HYVA · KÄRCHER · CATERPILLAR · MOBA MOBILE AUTOMATION

Waste processing technology

LARA CENTRAL DE TRATAMENTO DE RESÍDUOS LTDA.

Kanadevia
Technology for people and planet

Key Processes

- ✓ Aerobic process using MRF and composting facility at Kanjurmarg Plant
- ✓ Anaerobic process using Bioreactor landfill technology at Kanjurmarg Plant
- ✓ A combination of Dry and wet line technology is used in Construction and Demolition waste management at the Dahisar Plant, Mumbai.

2,484 out of 2,639 vehicles fitted with GPS tracking devices

GPS allows movement tracking to optimize route & achieve higher vehicle utilization

Vehicles & Equipment's procured from leading international suppliers including the likes of Compost Systems GMBH

Promoters & Board of Directors

Jose Jacob Kallarakal
Chairman & Managing Director

- ✓ > 25 years experience in waste management
- ✓ Majorly responsible for the business development initiatives
- ✓ Authentic Leader Development Course from Harvard Business School, Boston and B.E. in Mechanical Eng. from Bharati Vidyapeeth's College of Eng., Univ. of Mumbai

Shiju Jacob Kallarakal
Executive Director & Chief Risk Officer

- ✓ > 25 years of experience in waste management
- ✓ Overlooks the business development with the legal functions of the company
- ✓ B.E. in Chemical from Bharati Vidyapeeth's College of Eng., Univ. of Mumbai

Shiju Antony Kallarakal
Non-Executive Director & Chief Sustainability Officer

- ✓ > 25 years of experience in automobile sector and more than 6 years in waste management sector
- ✓ Oversees waste processing operations at the Kanjurmarg Project and the Waste to Energy Projects at PCMC & Andra Pradesh

Ajit Kumar Jain
Independent Director

- ✓ Director of Environment Research Foundation
- ✓ Holds Master's degree in chemistry, Agra University & political science, Meerut University & Master's degree in social science, University of Birmingham

Suneet K Maheshwari
Independent Director

- ✓ > 35 years experience in financial & infrastructure sector and in public-private partnerships & currently Partner of Udvik Infrastructure Advisors LLP
- ✓ Holds MBA from the Symbiosis Institute of Business Management from the University of Pune

Priya Balasubramanian
Independent Director

- ✓ > 10 years experience in securities market
- ✓ Previously associated with Lehman Brothers, Barclays Securities (India) and Barclays Capital Services
- ✓ Holds a PGDM from IIM, Ahmedabad

Promoters & Directors

Directors

Credit Rating

Company Name	Agency	Rating	Amount (in Lakh)	Instrument
Antony Waste Handling Cell	CARE Rating	CARE BBB+; Stable	1,350	Working Capital Limits
		CARE A3+	2,200	Bank Guarantee
Antony Lara Enviro Solutions	Crisil	A-/Watch Developing	3,280	Term Loan
		A2+/Watch Developing	20	Overdraft Facility
		A2+/Watch Developing	2,500	Bank Guarantee
Antony Lara Renewable Energy	Crisil	BBB+/Watch Developing	15,200	Term Loan
		BBB+/Watch Developing	800	Cash Credit
		A2/Watch Developing	1,200	Bank Guarantee

Consolidated Average Cost of Borrowings

12.4%

As on 31st March 2020

→

10.1%

As on 30th June 2026

Group Structure

- Operates Waste-to-Energy Projects
- Provides Waste Management Solutions to corporates to meet their EPR requirements
- Collection & Transportation of waste, Mechanized Sweeping of roads and Toilet Cleaning
- Collection & Transportation of waste
- Operates Bio-Mining projects

All India Ranking as per Swachh Bharat Survey – 2025

Leading Player in Indian Municipal Solid Waste Management Industry

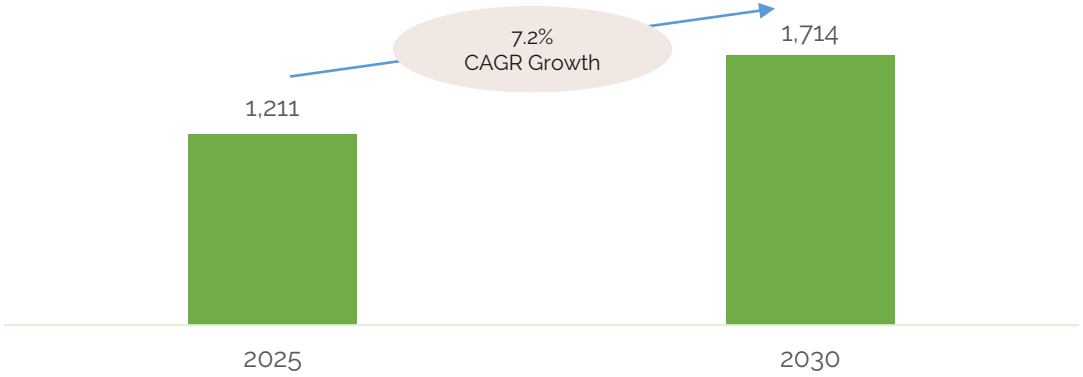
Ranking	31st	27th	22nd	Super Swachh League City	07th
Category	Delhi >10 Lakh Population	Nagpur >10 Lakh Population	Nashik >10 Lakh Population	Navi Mumbai >10 Lakh Population	Pimpri Chinchwad >10 Lakh Population
Ranking	15th	17th	17th	Super Swachh League City	06th
Category	Thane >10 Lakh Population	Varanasi >10 Lakh Population	Jhansi <10 Lakh Population	Noida <10 Lakh Population	Panvel <10 Lakh Population

Source: Swachh Survekshan 2025

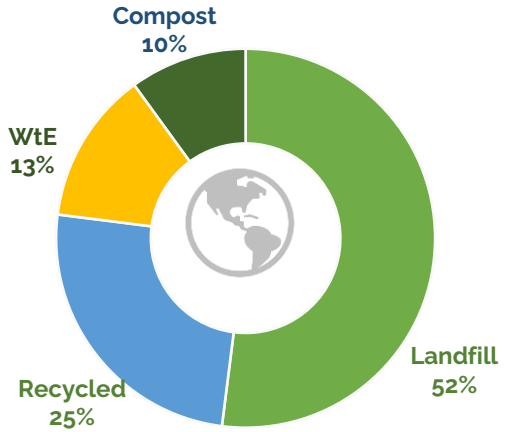
Industry Dynamics

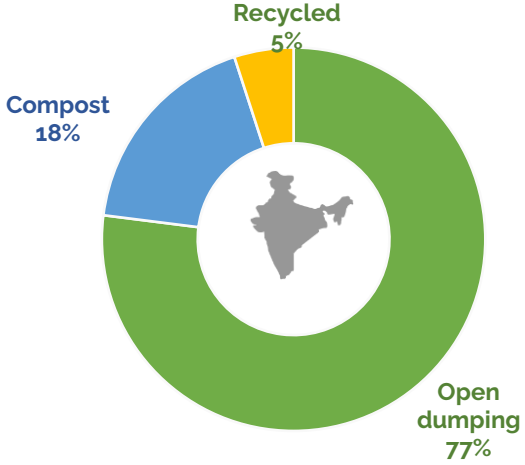
India's Waste Management Industry has enormous growth potential

India Waste Management Market (in ₹ billion)

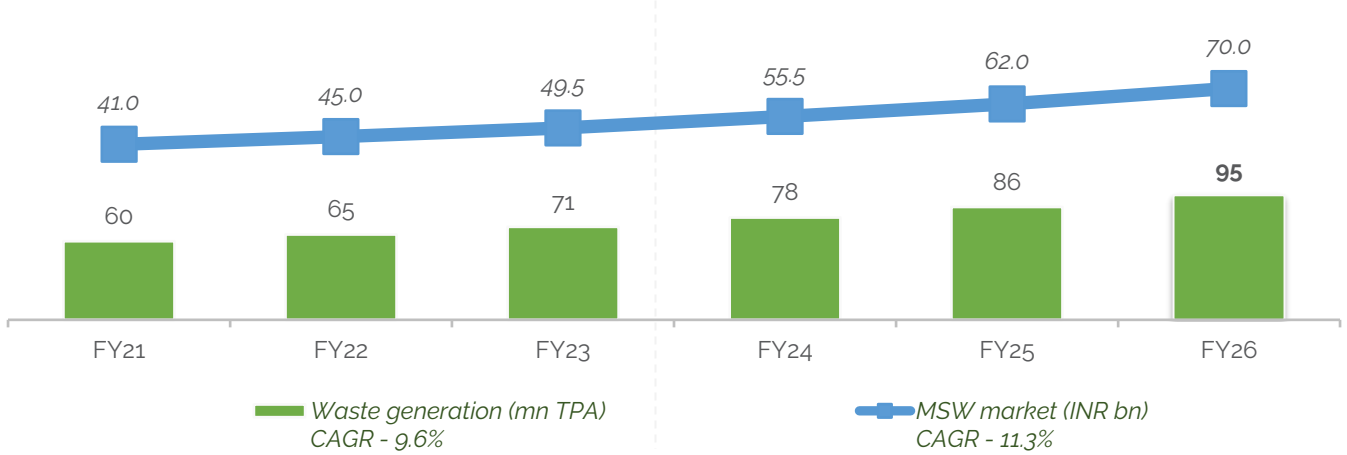


On average India practices higher open dumping vs global average





MSWM is expected to double in India in the next 5 yrs



Source – PWC

Source – DNA Consult - Industry Reports

Note: Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

Emerging areas of growth

Biomethanation

- Anaerobic fermentation of bio-degradable waste in an enclosed space - generates methane rich bio-gas fuel and sludge, used for making compost
  - Like composting, biomethanation is also a technically suitable option for Indian municipal waste due to high organic and moisture content
  - Plants can be of small scale (5 TPD, for population size of 5,000 to 25,000)

Refuse Derived Fuel

- Refers to residual dry combustible fraction of municipal solid waste such as leather, paper, textile, rubber, non-recyclable plastic etc.
  - Used as a substitute for coal in energy intensive processes such as cement kilns, power production and steel manufacturing

Bio-mining

- Loosened layers of old waste are sprayed with composting bio cultures and then formed into conventional aerobic windrows on the site, the waste is then sterilized, stabilized, and readied for segregation using machinery as organic and inorganic substances to be later sent for recycling, re-using or composting
  - World's largest Biomining project on 24 hectares of land was started in 2018 at Mulund dumping ground
  - Other cities like Indore, Delhi, Mangalore, Coimbatore, Pune, Kolhapur and Kolkata have started Bio mining projects recently

Population ('000)	Waste Qty (TPD)	Treatment option	Approx. Capex (₹ in lakh/TPD)	Products
15 – 50	3 – 10	Bio-methanation & conventional composting	20	Bio-gas & manure
		Vermi composting	8	Compost
		Conventional composting	10	Compost
50 – 100	10 – 20	Bio-Methanation & conventional composting/ vermi composting	10	Bio-gas & Compost
100 – 1,000	20 – 350	Integrated waste processing – Bio-methanation / Compost/ RDF	4	Bio-gas, Compost & RDF
1,000 – 20,000	350 – 8,000	Integrated waste processing – Bio-methanation / compost/ RDF/ WTE	15 – 20	Bio-gas, Compost, RDF & Electricity

An ESG Centric Business

Our Ratings:
Crisil - ESG 54
SES – ESG 65.2

Sustainable Synergy : Our Commitment to Environmental Stewardship

1. At Kanjur, we make Refuse Derived Fuel to generate green energy
2. Greenhouse gases captured from BLF stations & leachate treatment plan
3. Specialized Fleet comply with latest Environmental Emission Norms
4. Company and two of its material subsidiaries have ISO 14001 certifications
5. 227 Mn+ of Green Units generated since the inception of the WtE Project
6. Leachate treatment process aimed at reducing Biochemical Oxygen Demand (BOD) levels
7. Air Emissions are within permissible limits set by regulatory authorities

People-First Principles : Fostering Social Growth and Inclusion

1. Implementation of Regular Training on Work-Related Hazards, Waste Protocols, and Vehicle/Machinery Safety
2. POSH policy is implemented with 100% coverage across the organization
3. >80% of our sites are having supportive infrastructure for female employees
4. All our employees and workers are fully covered by Health and Accident Insurance
5. Responsible & Ethical Suppliers Code of Conduct that require our suppliers & subcontractors to comply with
6. CSR initiatives focused on Health, Education, and Environment
7. All sites adhere to best practices in community grievance redressal

Integrity in Leadership: Governing with Transparency and Accountability

1. Diverse 6-member Board, led by the Chairman & MD, includes 3 Independent Directors, one of whom is an Independent Woman Director
2. Audit, CSR, Nomination & Remuneration, and Stakeholders Relationship Committee, are chaired by an Independent Director
3. Vigil Mechanism/ Whistleblower Policy to facilitate reporting of genuine concerns or grievances
4. Code of Conduct for Board of Directors and Senior Management extends to the core management team one level below the Board
5. The Anti-Corruption and Bribery Policy applies to all dealings with internal and external stakeholders
6. There are no unresolved investor complaints as of the end of the quarter

Oversight on contribution to all the Sustainable Development Goals

ESG Performance at a Glance

ENVIRONMENTAL

6,601
tCO2e
Scope 1 Emission

825
tCO2e
Scope 2 Emission

2,782
tCO2e
Emissions Avoided

SOCIAL

Gender Diversity
Staff – 4.90%
Swachhta Warrior – 2.32%

Retention Rate
Staff – 98.87%
Swachhta Warrior – 98.26%

Human Resources
Staff – 1,164
Swachhta Warrior – 9,782

GOVERNANCE

< 24 Hrs
turnaround time
Community Grievance Redressal

Diversity in Leadership
Board – 17%
KMP – 33%

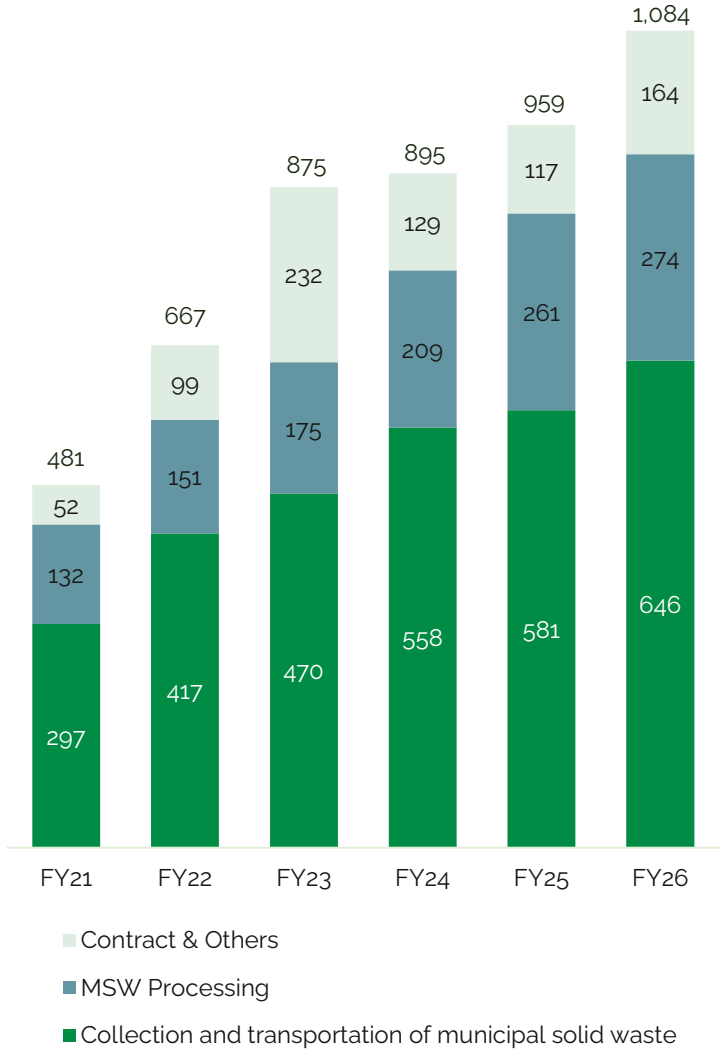
8,312
Hours
Training Imparted

The data shown here is for/as of end of Q1FY27

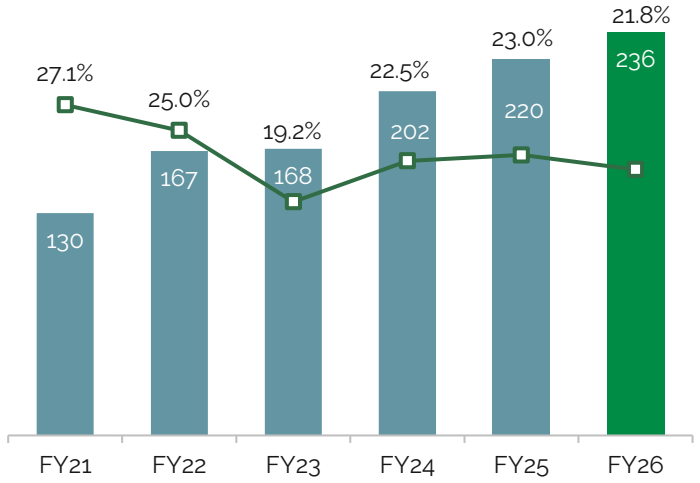
Historical Financial Highlights

Consolidated Financial Highlights

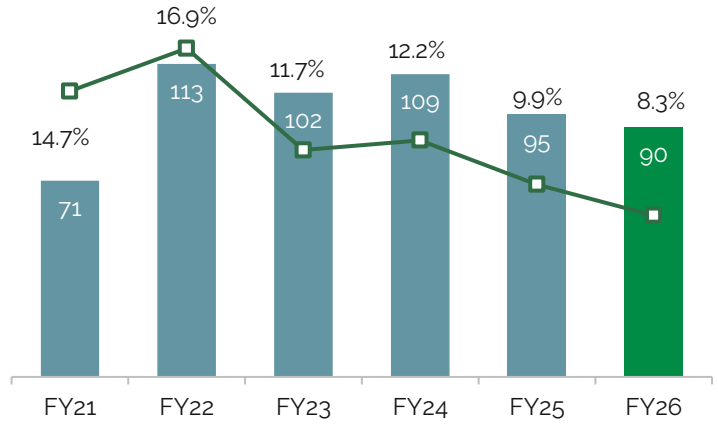
Revenue (₹ in Cr)



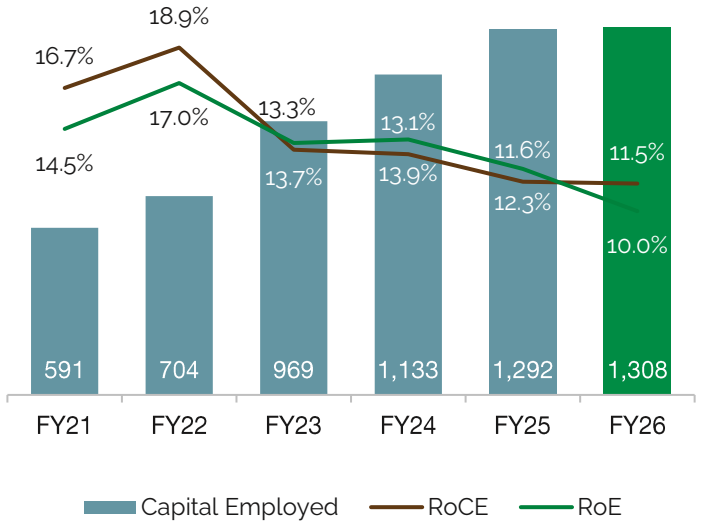
EBITDA (₹ in Cr) & EBITDA Margin (%)



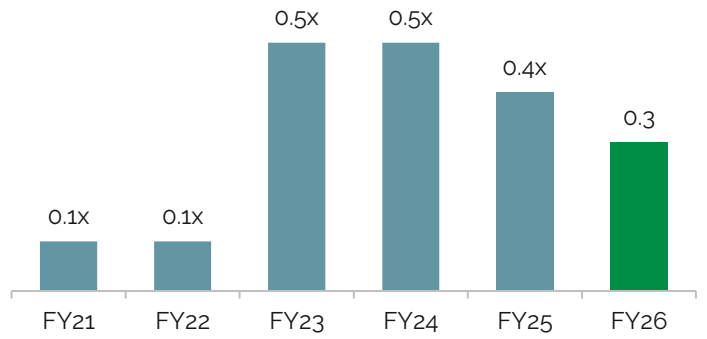
PBT before exceptional item (₹ in Cr) & PBT Margin (%)



Capital Employed (₹ in Cr); ROCE & ROE (%)



Net Debt / Equity



Consolidated Profit & Loss Statement

Profit and Loss (₹ in Cr)	FY26	FY25	FY24	FY23	FY22	FY21
Revenue from MSW C&T	646.4	580.6	557.5	468.4	417.2	297.3
Revenue from MSW Processing	273.7	260.9	208.6	174.5	150.8	131.9
Total operating Revenue	**920.0**	**841.5**	**766.1**	**643.0**	**568.0**	**429.2**
Contract & Others	164.0	117.3	128.8	232.2	98.7	51.5
Total Revenue	**1,084.1**	**958.8**	**894.8**	**875.2**	**666.8**	**480.8**
Raw Material	0.0	0.0	0.0	0.5	1.0	1.2
Employee Cost	346.2	291.2	268.0	220.4	191.5	154.1
Project Expenses	9.8	25.8	39.7	156.8	49.1	12.1
Other Expenses	491.8	421.5	385.4	329.6	258.6	183.1
EBITDA	**236.3**	**220.2**	**201.7**	**167.9**	**166.5**	**130.3**
EBITDA Margin	**21.8%**	**23.0%**	**22.5%**	**19.2%**	**25.0%**	**27.1%**
Depreciation	85.8	70.0	53.3	39.0	33.3	31.2
EBIT	**150.6**	**150.3**	**148.5**	**128.9**	**133.2**	**99.0**
EBIT Margin	**13.9%**	**15.7%**	**16.6%**	**14.7%**	**20.0%**	**20.6%**
Finance Cost	60.8	55.8	39.5	26.6	20.5	28.5
Profit before Tax Exceptional Items	**89.7**	**94.5**	**109.0**	**102.3**	**112.7**	**70.6**
Profit before Tax Margin	**8.3%**	**9.9%**	**12.2%**	**11.7%**	**16.9%**	**14.7%**
Exceptional items [(income) / expense]^	0.0	(23.9)	0.0	0.0	0.0	0.0
Profit before Tax	**89.7**	**118.4**	**109.0**	**102.3**	**112.7**	**70.6**
Profit before Tax Margin	**8.3%**	**12.4%**	**12.2%**	**11.7%**	**16.9%**	**14.7%**
Tax	-2.0	17.8	9.2	17.7	22.3	6.5
PAT	**91.7**	**100.6**	**99.8**	**84.6**	**90.4**	**64.1**
PAT Margin %	**8.5%**	**10.5%**	**11.2%**	**9.7%**	**13.6%**	**13.3%**
Less: PAT for Non-controlling interest	16.3	15.3	13.7	16.5	22.5	19.0
PAT for Owners of the Company	**75.4**	**85.4**	**86.1**	**68.1**	**67.9**	**45.0**
EPS	26.6	30.1	30.4	24.1	24.0	17.1

^Exceptional item of ₹ 23.9 crores on the account of settlement from arbitration

Consolidated Balance Sheet

Assets (₹ in Cr)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Non - Current Assets	**1,229.9**	**1,206.0**	**1,059.2**	**893.0**	**618.5**	**481.2**
Property Plant & Equipment	409.0	388.1	271.8	190.3	114.4	123.9
CWIP	28.8	38.1	31.2	31.3	8.9	0.8
Right-of-Use Assets	28.1	29.7	31.8	1.6	2.3	2.2
Other Intangible Assets	295.1	302.8	358.4	117.4	121.3	127.2
Intangible assets under development	10.0	17.7	9.6	218.3	51.8	5.1
Financial Assets						
(i) Trade Receivables	80.4	68.4	57.0	47.7	38.0	43.3
(ii) Other Financial Assets	263.2	260.1	214.0	199.8	193.9	146.5
Deferred Tax Assets	83.1	65.1	56.1	40.4	33.5	17.8
Income Tax Assets	19.6	12.4	8.3	9.5	8.7	10.5
Other Non-Current Assets	12.5	23.6	20.9	36.7	45.7	3.8
Current Assets	**508.8**	**448.0**	**402.8**	**365.4**	**346.3**	**311.6**
Inventories	0.0	0.0	0.0	0.1	0.1	0.1
Financial Assets						
(i) Trade Receivables	322.1	265.4	251.9	216.4	178.3	110.1
(ii) Cash	109.9	122.7	70.9	51.5	70.6	100.5
(iii) Bank	13.3	7.8	15.0	21.5	22.2	27.7
(v) Other financial assets	50.0	39.5	53.4	66.6	60.5	57.7
Other Current Assets	13.5	12.6	11.5	9.3	11.1	12.1
Asset classified as held for sale	0.0	0.0	0.0	0.0	3.5	3.3
Total Assets	**1,738.7**	**1,654.0**	**1,462.0**	**1,258.4**	**964.7**	**792.8**

Equity & Liabilities (₹ in Cr)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Total Equity	**915.2**	**819.2**	**718.4**	**616.8**	**532.7**	**442.6**
Share Capital	14.2	14.2	14.2	14.1	14.1	14.1
Reserves & Surplus	724.7	645.0	559.5	471.6	402.6	333.7
Non-Controlling Interest	176.3	160.0	144.7	131.1	115.9	94.8
Non-Current Liabilities	**392.3**	**466.0**	**429.3**	**363.1**	**194.8**	**156.1**
Financial Liabilities						
(i) Borrowings	270.2	331.3	307.1	261.4	102.4	84.5
(ii)Lease Liabilities	29.2	29.0	28.4	1.2	3.2	3.3
Provisions	89.2	92.7	81.4	80.4	68.2	56.1
Deferred Tax Liabilities	3.7	13.1	12.4	20.0	21.1	12.1
Current Liabilities	**431.2**	**368.7**	**314.3**	**278.5**	**237.2**	**194.1**
Financial Liabilities						
(i) Borrowings	155.3	141.8	107.4	90.4	68.6	65.4
(ii)Lease Liabilities	3.9	3.4	3.9	2.4	1.1	1.1
(ii) Trade Payables	116.2	106.7	95.0	92.4	75.7	60.9
Other Financial Liabilities	76.3	61.0	57.3	64.7	56.5	38.7
Other Current Liabilities	9.3	12.3	9.9	9.6	10.3	10.2
Income Tax Liabilities	9.5	8.2	10.2	6.1	13.5	6.5
Provisions	60.7	35.4	30.6	13.0	11.5	11.3
Total Equity & Liabilities	**1,738.7**	**1,654.0**	**1,462.0**	**1,258.4**	**964.7**	**792.8**

Consolidated Cash Flow Statement

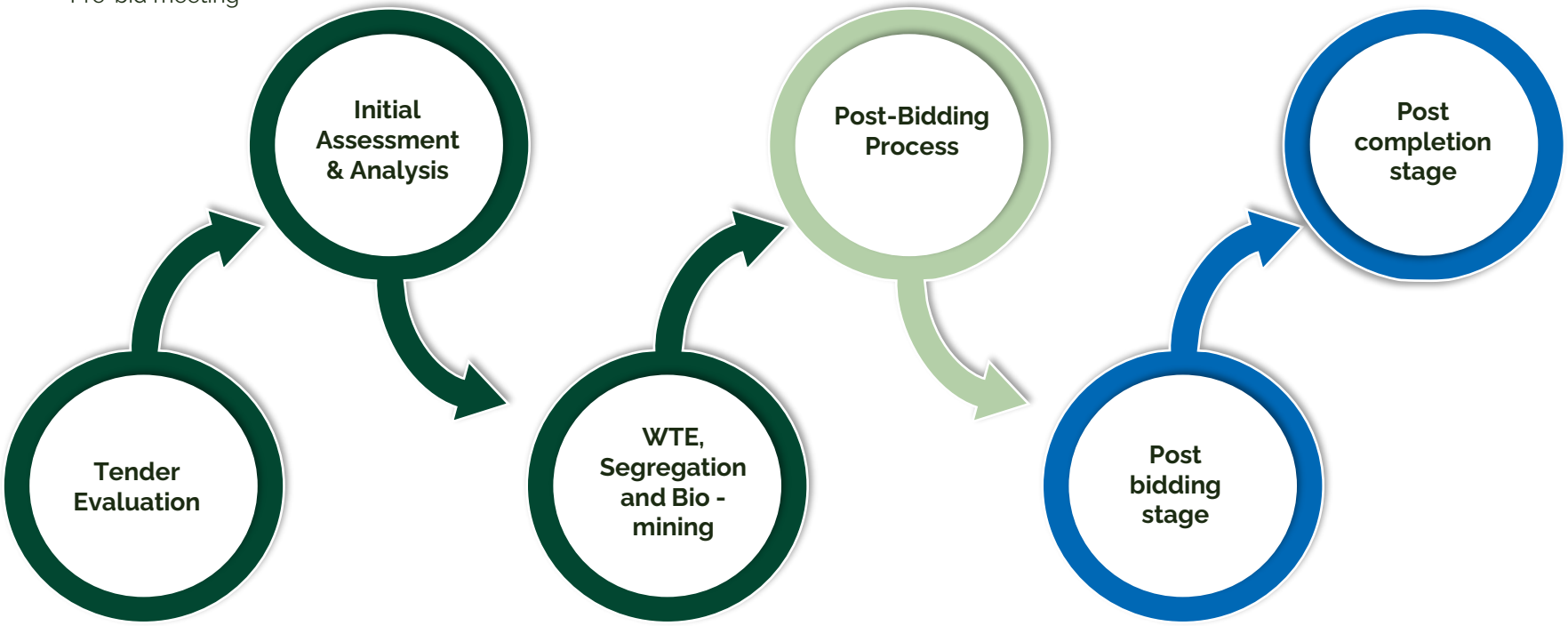
Particulars (₹ in Cr)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Net Profit Before Tax	**89.7**	**118.4**	**109.1**	**102.3**	**109.1**	**70.6**
Adjustments for: Non -Cash Items / Other Investment or Financial Items	128.9	110.2	69.9	64.2	51.6	48.6
Operating profit before working capital changes	**218.6**	**228.6**	**179.0**	**166.5**	**160.7**	**119.2**
Changes in working capital	-47.4	-13.1	-14.1	-42.5	-34.9	9.4
Cash generated from Operations	**171.2**	**215.5**	**164.8**	**124.0**	**125.8**	**128.6**
Direct taxes paid (net of refund)	-31.8	-31.5	-26.7	-34.0	-20.7	-17.1
Net Cash from Operating Activities	**139.4**	**184.0**	**138.2**	**90.0**	**105.1**	**111.5**
Net Cash from Investing Activities	**-55.6**	**-147.5**	**-150.7**	**-260.4**	**-140.1**	**-32.8**
Net Cash from Financing Activities	**-93.0**	**11.5**	**34.7**	**148.5**	**5.0**	**-3.7**
Net Decrease in Cash and Cash equivalents	**-9.3**	**48.0**	**22.2**	**-21.9**	**-30.0**	**75.1**
Add: Cash & Cash equivalents at the beginning of the period	118.8	70.9	48.7	70.6	100.6	25.5
Cash & Cash equivalents at the end of the period	**109.6**	**118.9**	**70.9**	**48.7**	**70.6**	**100.6**

Annexures

Quality Cum Cost Based Bidding Process

- Project area analysis
- Feasibility study - Project report
- Key Execution & Admin. risks
- Route map study
- Previous contracts in the site area
- Local laws and taxes
- Pre-bid meeting

- Compliance with various covenants for project closure
- For projects on operation and maintenance basis, entire vehicle fleet is required to be returned to municipality (not required for DBOO & BOO contracts)



- For projects involving landfills, requirement of restoring the land to its original condition at company's own cost

- Peruse the RFP
- Understand scope size & scale of project
- Tender conditions & stipulation analysis
- Geography study
- Financial & Non-financial viability

- Actual bidding
- Technical criteria fulfillment
- Eligibility
- Quote the rate
- Meeting all the criteria
- Contract award

- Provide project plans, structural/architectural designs
- LoA or LoI by the client for contract award
- Post award, begin mobilizing manpower, vehicles & equipment resources & setting up of site offices, stores & other ancillary facilities

Pre-Bidding Process

Post-Bidding Process

Our Infrastructure at Kanjurmarg

ANTONY WASTE HANDLING CELL LTD

Material Recovery Facility

Bio-reactor Landfill

Gas Collection

Composting

Our Infrastructure at PCMC Waste to Energy Plant

Step 1

Step 2

Step 3

Step 4

Step 5

Step 6

Abbreviations

- ALESPL: Antony Lara Enviro Solutions Private Limited
- AWHCL: Antony Waste Handling Cell Limited
- BN : Billion
- BLF: Bio-Reactor Landfill
- C&T: Collection and Transportation
- DBOOT : Design, Build, Own Operate and Transfer
- GNIDA: The Greater Noida Industrial Development Authority
- GPS : Geo Positioning System
- LARA: Lara Central De Tratamento De Rediduous LTDA
- LoA: Letter of Acceptance
- LoI: Letter of Intent
- KCAL : Kilocalorie
- MCD: Municipal Corporation of Delhi
- MRF: Material Recovery and Compost Facility
- MSW: Municipal solid waste
- MSWM: Municipal Solid Waste Management
- MMT: Million Metric Tonnes
- MW : Megawatt
- NMMC: The Navi Mumbai Municipal Corporation
- RDF : Refuse Derived Fuel
- SLF: Sanitary Landfill
- SWM: Solid Waste Management
- TMC: The Thane Municipal Corporation
- TPD: Tonne / Day
- UMC: The Ulhasnagar Municipal Corporation
- WtE: Waste to Energy

Thank You !

Company:

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